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Office Space Provider Chooses AVG Anti-Virus to Protect Extended Network

Walling Data helps Office Suites PLUS boost protection and save money

Hickory, NC – January 22nd 2009 - Office Suites PLUS, headquartered in Lexington, KY, provides office space and virtual offices for hundreds of businesses across the country that desire a professional image but need an alternative to long-term leases and traditional office practices. Scott Beauchamp, VP of Technology, and his team of three are responsible for managing a sprawling network of 130+ workstations connected to 45 servers spread across 35 locations in 9 states and used by more than 120 employees.

Viruses were falling through the cracks

For several years, Office Suites PLUS had been standardized on Symantec for their virus protection needs. Then two years ago, another leading anti-virus software provider offered a special price incentive to switch to their enterprise product. But after only one year in use, Beauchamp's overall experience with the product was less than positive.

"We had workstations that were getting infected even though they were running a managed, enterprise product," he recalls. "What started happening is that every time a computer started acting crazy, my network administrator would download the Free version of AVG, clean the system, remove AVG, and reinstall our enterprise product."

That's when Beauchamp decided to make a change. "Several of the IT staff, including me, were already using AVG Free Edition on our home computers, and now my network administrator was using it to clean systems that were supposed to be protected. It only made sense to switch to AVG."

Making the switch to AVG

Beauchamp was well aware that AVG Technologies provides the Free product for home use only so he went directly to AVG Technologies' website to look for a commercial version. After completing a live trial of AVG Network Edition, Beauchamp turned to Walling Data, the longest-standing and highest-volume distributor of AVG Technologies solutions in North America, to provide a quote for 150 licenses. Already confident that the AVG solution could take care of the virus problem, he was delighted to find the software extremely affordable.

"The price Walling quoted us for the AVG Network Edition product was very competitive with what we were paying for our current product," he said.



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Given that Walling Data also provides unlimited no-cost US-based pre- and post-sales support to its customers, Beauchamp estimates, “we’re saving over 25% on our anti-virus budget by switching to AVG.”

He continued, “As we roll out AVG 8.0 across the company to all 130 workstations, I like what I see. It’s very efficient and does a great job protecting our equipment. We have not had a single infection slip through the cracks since installing this product. AVG is an affordable, lightweight and powerful solution to our virus problem.”

Deuce Towe, Network Security Administrator for Office Suites PLUS, has also been pleased with the ease of the product’s administration and overall performance. “They have made great improvements with the latest version. I am confident in the software’s ability to protect against infections, with the added benefit of spyware protection, eliminating the need to install additional products dedicated to spyware removal. Our helpdesk tickets related to spyware issues have virtually disappeared, and it is a direct result of our migration to AVG.”

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About Walling Data

Founded in 1994, N.C.-based Walling Data is a value-added technology distributor of technology products for resellers, small businesses, and education and government institutions. Walling Data was the nation’s first distributor of AVG security products and today is the highest-volume distributor for the product in North America, with more than 50,000 satisfied customers. Walling is also the only value-added distributor for Cymphonix Network Composer, an award-winning device that helps companies control and monitor users compliance with internet usage policies. Additionally, the company has recently become a distributor of CyberPatrol’s parental control and business-grade web filtering solutions. Walling Data provides free, unlimited, U.S.-based phone and “we-do-it-for-you” remote support for all of its customers. For more information, visit www.wallingdata.com and www.avgantivirus.com

About AVG

AVG is a global security solutions leader protecting more than 80 million consumers and small business computer users in 167 countries from the ever-growing incidence of web threats, viruses, spam, cyber-scams and hackers on the Internet. Headquartered in Amsterdam, AVG has nearly two decades of experience in combating cyber crime and one of the most advanced laboratories for detecting, pre-empting and combating Web-borne threats from around the world. Its free online, downloadable software model allows entry-level users to gain basic anti-virus protection and then to easily and inexpensively upgrade to greater levels of safety and defense in both single and multi-user environments. For more information, visit www.avg.com.

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